GREENVIEW
ACCOUNTING
GROUP

Electrical Services- ATO Benchmarks

Businesses in the industry install, repair, maintain, assemble, identify and design electrical equipment and networks.

Performance Benchmarks

These benchmarks use information reported on tax returns and activity statements for the 2014–15 financial year, and are updated each year. This is the most current data.

The benchmarks show ranges of business income to business expenses that you can use to compare your performance against similar businesses in your industry.

Key Benchmark Range

Generally, you should fall within the key benchmark range for your particular annual turnover.

Falling outside the key benchmarks for your industry may indicate your business has room for improvement.

It may also be worthwhile checking you reported all income and accounted for any trading stock you may have used for private purposes, as these can affect your results. Certain businesses can use amounts we accept as estimates, check if they are available for you.

Electrical Services- ATO Benchmarks

2014–15 Financial Year

Key benchmark range	Annual turnover range		
	$50,000 - $200,000	$200,001 - $500,000	More than $500,000
Tax return			
Total expenses/turnover	54% - 69%	64% - 78%	77% - 88%
Average total expenses	61%	71%	83%
Activity statement			
Non-capital purchases/total sales	41% - 56%	45% - 57%	48% - 58%

Other benchmark information that may assist your business

Not all expenses, such as those below, are reported by every business.

Because there are fewer businesses in your industry that report this information, only use this information as a guide if it applies to your business.

Benchmark range	**Annual turnover range**		
Tax return	$50,000 - $200,000	$200,001 - $500,000	More than $500,000
Cost of sales/turnover	24% - 35%	29% - 38%	31% - 41%
Labour/turnover	19% - 32%	17% - 29%	24% - 35%
Motor vehicle expenses/turnover	6% - 9%	4% - 6%	3% - 4%

Last modified: 28 March 2017